



Unlocking investment in UK manufacturing facilities for offshore wind

Scope & Guidance

July 2025





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1 Offshore Wind Growth Partnership

The Offshore Wind Growth Partnership (OWGP) is the UK's flagship supply chain growth funding and business support organisation dedicated to offshore wind.

OWGP was established by the Offshore Wind Industry Council (OWIC) as part of the 2019 Offshore Wind Sector Deal to support the growth of the offshore wind supply chain and operates as a not-for-profit organisation, funded by private developers represented through OWIC.

In December 2024, OWIC appointed OWGP to take on the role of Industrial Growth Plan (IGP) Delivery Body: "an independent organisation with the core responsibility and mission to support the growth of the UK's offshore wind supply chain."

As the IGP Delivery Body, OWGP will seek to facilitate alignment of efforts across industry, government, and other stakeholders and oversee the implementation of the Industrial Growth Plan, ensuring investments are impactful.

OWGP's core mission is to accelerate the development of the UK's offshore wind supply chain through targeted programmes, aligned with IGP priorities, that provide support for companies aspiring to grow within the sector.

OWGP's Funding and Business Transformation Programmes provide direct support to companies seeking to enter or grow their presence in the UK offshore wind supply chain. Companies from all sectors and locations are encouraged to participate.

This Funding opportunity aims to support early-stage, pre-investment activities that pave the way for significant capital investment in UK manufacturing.

2 Grant Funding Programmes

The OWGP funding programme consists of three initiatives:



Scale-up funding for transformative Projects that will increase capacity, capability and improve competitiveness.

Grants of £50k to £500k



Funding for technology-focused Projects that will deliver new innovations to the offshore wind market.

Grants of £25k to £200k



support for early-stage, pre-investment activities that pave the way for significant capital investment in UK manufacturing facilities.

Grants of £150k to £500k

3 MFSP Aim

The Manufacturing Facility Support Programme (MFSP) aims to provide grants to UK businesses seeking to either build new manufacturing facilities or significantly expand existing manufacturing facilities to increase UK offshore wind manufacturing capacity and capability. MFSP Grants (up to £500k) will fund pre-financial investment decision activities that are critical to unlocking capital investment in UK manufacturing facilities. These facilities should make key components, equipment and systems required for the offshore wind sector.

The MFSP aims to increase UK offshore wind manufacturing capability and capacity by:

- a) Funding early-stage (pre-investment) development activities for Projects.
- b) Delivering bankable Projects that are ready for capital investment.
- c) Aligning with the industry's "make", "nurture to make" and "protect" strategies and priority focus areas (see plan <u>HERE</u>).

The MFSP intends to fund and de-risk the early-stage development activities required to build the investment case and secure capital investment. **After completing the MFSP**, Projects are expected to unlock a minimum of:

- . £5 million in capital investment within 2 years, and
- 20 new UK jobs within 5 years, and
- £5 million in annual revenue within 5 years

Successful companies should be able to demonstrate growth and impact within 5 years.

See Section 8 for the full Scope.

4 Target

This competition is open to UK companies that are currently working in offshore wind but also from other sectors such as:

- Onshore Wind
- Renewables (other)
- Aerospace
- Oil & Gas
- Nuclear
- Automotive
- Marine
- Defence
- Other manufacturing

Companies working in other sectors are encouraged to apply providing the proposal demonstrates a clear business case and ambition to grow market share in offshore wind.

Projects must focus on UK manufacturing facilities that service the offshore wind market, meaning that the Project team must be based in the UK and the economic benefits are expected to be realised in the UK. For the avoidance of doubt, OWGP will consider (and encourages) proposals that champion export opportunities. To be eligible to apply, organisations must be a UK-registered business of any size. OWGP funding will MOT exceed 50% of the total pre-FID costs (breakdown to be provided within the application.

Funding is provided to successful companies in accordance with the terms and conditions published together with this Scope & Guidance document. Recipients do not have an obligation to repay the funding provided, however, OWGP encourages applicants to consider repaying grants once the project reaches FID. This allows OWGP to reinvest these funds into future OWGP support programmes.

OWGP reserves the right to recoup the funding with interest if the facility design, purpose or timeline changes such that it no longer satisfies the eligibility criteria (See Annex 1 Terms and Conditions).

5 Call Summary

Funding Call	Manufacturing Facility Support Programme			
Objectives	To unlock capital investment in the new or existing UK manufacturing facilities for offshore wind components, equipment and systems.			
	 Applicants must be a UK-registered company of any size and have a UK presence. Applicants cannot submit a funding application for a Project that does not have a distinct scope. The Project scope cannot be described as "business as usual". The Project scope must ultimately lead to investment in a new 			
	 manufacturing facility or in an existing facility that services the offshore wind market. Applicants must demonstrate clear alignment with at least one of the five priority focus areas (identified in the Industrial Growth Plan) Applicants must NOT have already received 3 or more OWGP funding awards (this excludes any Business Transformation Programmes). 			
Eligibility	 Applicants that are resubmitting a proposal from a previous OWGP funding competition may only resubmit once. 			
	 Applicants must demonstrate that the proposed facility either already supplies the offshore wind market or has a clear route into this market. 			
	 Applicants must be able to demonstrate a clear business need or market opportunity for their Project. 			
	 Applicants must demonstrate how the Project will enable immediate FID after completion (see "Project" definition in Section 6), i.e. evidence of early phase engagements in relation to funding requirements to take the facility through to commercial operation. 			
	 Applicants must demonstrate ability to contribute cash or in-kind investment of at least 50% of the total Project budget. (For example: a £1m Project could be made up of £500k OWGP funding, £250k investment from company and £250k in-kind from the company). 			
Scope	Projects must directly align with at least one of the following supply chain areas: Industrialised Foundations & Substructures, Advanced Turbine Technology, Future Electrical Systems and Cables, Next Generation Installation, Operations & Maintenance, and Smart Environmental Services. See Section 8 for more detail on supply chain areas.			
	Projects must focus on the early-stage (pre-FID) development phase for either new manufacturing facilities or existing manufacturing facility expansion, that will immediately enable these facilities to become ready for capital investment to support the build.			

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	Eligible Project activities include:				
	Front-End Engineering Design (FEED) Studies				
	Technology specification				
	Facility specification				
	Facility optimisation				
	Equipment specification				
	Groundworks/geotechnical Site calculation/constitution				
	Site selection/specificationTechnical/environmental/feasibility studies				
	 Investment case development 				
	Early procurement/cost estimate development				
	Quantity Surveying				
	Planning applications				
	The MFSP will not fund:				
	 Projects investing/developing technology/equipment only 				
	Projects exploring innovation				
	Projects developing/implementing new processes only				
	Projects that do not focus on manufacturing facilities				
	Costs that have already been incurred or committed				
	Skills or training programmes				
	Infrastructure investments that may support multiple facilities				
	Projects should focus on the establishment or growth of the facilities required to manufacture offshore wind components, equipment and systems and generate a bankable business case that unlocks follow-on investment.				
Activity Type	Projects will be based on a long-term business plan that covers investment plans, forecast market share, revenue, profitability, employment and exports.				
	Projects should deliver increased jobs, exports, turnover and IP for the Applicant, all within the offshore wind sector.				
	Projects should also unlock a minimum of £5 million in capital investment within 2 years of completing the MFSP.				
Project Duration	Projects can be between 9 months and 18 months duration.				
	Your pre-FID Project's total eligible funded costs must be between £150,000 and £500,000. This is the range of funding that can be awarded . Applicants may receive funding for eligible Project costs of up to 50% of the total Project budget.				
Eligible Costs	OWGP's share of new (not sunk) costs that have been spent on necessary and relevant eligible Project activities, will be calculated in accordance with the intervention rate for the Project. Eligible cost categories are materials, labour and overheads, subcontracts, and travel expenses.				
Funding will be provided in the form of a Manufacturing Support Grant. OWGP encourages Applicants to repay the goal the facility to which the Project relates takes Final Investme					
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	within 3 years of the commencement date of the funding agreement. This would enable the reinvestment of funds back into future OWGP support programmes. This is entirely at the discretion of the applicant and is not a condition of the funding award. Please do indicate in your application if a repayment option is of interest. OWGP standard repayment terms are available upon request. Repayments should be completed within 12 months of the FID date.				
Call Opens	Monday July 28 th 2025				
Application Deadline	Friday 19 th September				
Potential interviews	October 2025				
Award Decision	November 2025				
Project Start Date	All Projects must be ready to start on or before 3 rd February 2025, with agreed match funding in place and a Project plan.				

In certain circumstances it may be necessary to adjust the timeline above. OWGP reserves the right to do so at its discretion.

6 Definitions

The following terms shall have the meaning as described in the Definitions shown below:

Term	Definition	
Project	The scope of pre-FID work undertaken by the company that includes the collection of all necessary and relevant activities that will be partially funded by OWGP, that when completed, together will enable a final investment decision for the manufacturing facility to be owned or operated by the applicant.	
Applicant	A UK-based supply chain company that makes an application to the OWGP for a Manufacturing Facility Support Grant under the terms of this MFSP Scope and Guidance Document.	
Assessor	An OWGP-appointed assessor that reviews the MFSP applications to determine eligibility and alignment with OWGP KPIs. Assessors will include OWGP personnel and external parties.	
Deliverables	The agreed set of specific outputs from the Project.	
Delivery Partner	A service provider who provides specialist knowledge/expertise to the Applicant during the Project. These would be classed as "sub-contracting" costs for the Project.	
Eligible Costs		

Funding Agreement	An agreement which will be signed between the successful applicant and the OWGP. Under this agreement, the Applicant will agree to implement the Project described in the application. The OWGP will agree to make available the funds to the Applicant to deliver the Project at agreed payment milestones based on evidence of progress. Up to 30% of the funding can be provided upon signing of the funding agreement. The payment milestones will be adjusted to ensure the Applicants' cash flow throughout the Project will remain neutral. The Applicant will be expected to keep OWGP informed of costs and expenditures and OWGP will have the right to audit the same.
Lead Organisation	Where the application is made by a consortium of organisations, Lead Organisation is the organisation who is named as the Applicant. Lead Organisation is expected to be the counterparty to OWGP in any Funding Agreements, all other consortium partners being Delivery Partners to the Lead Organisation.
Match Funding	Company contribution to the Project that can be in-kind and/or financial. Matched contribution cannot include historical (sunk) costs. Third-Party contributions are acceptable but the additionality of OWGP funding must be clearly justified.
Project Budget	The total budget for the Project including Eligible Costs and company contributions.

7 Eligibility

The Applicant must meet the following criteria:

- Be a UK-registered company of any size and have a UK presence.
- Applicants cannot submit a funding application for a Project that does not have a distinct scope that is unlikely to materialise without external funding support.
- The Project scope cannot be described as "business as usual".
- The Project scope must lead to investment in a new manufacturing facility or in an existing facility that services the offshore wind market.
- Applicants must demonstrate clear alignment with at least one of the five priority focus areas (identified in the Industrial Growth Plan).
- Show a clear intent to manufacture components, equipment or systems that supply the offshore wind sector.
- Have not received 3 or more OWGP funding awards previously (this excludes any Business Transformation Programmes).
- If resubmitting a proposal from a previous OWGP funding competition that was unsuccessful, this is the first and only resubmission.
- Demonstrate existing capability in offshore wind or have a firm plan for working in offshore wind

- Show a clear commitment to grow the business in terms of turnover, UK jobs, UK exports and UK-based IP with justification and evidence provided.
- Demonstrate a credible route to unlocking capital investment in the facility
- Provide monetary and/or in-kind contribution to the total Project costs
- Make only one submission to this funding call per company
- Explain how this Project would not take place without OWGP support and why this funding is additional to business-as-usual activity.

In addition to the Applicant, we encourage the inclusion of other organisations as part of the wider Project Team. These could be:

- Other UK-based business, academic institution, public sector organisation, charity or Research and Technology Organisation (RTO)
- Potential clients for the facility

If an applicant does not make a substantial effort to exploit the award in line with the Funding Agreement, OWGP reserves the right to terminate the Agreement and recover funding already paid to the applicant.

8 Scope

The aim of this competition is to support UK supply chain companies to build new manufacturing facilities or expand existing manufacturing facilities for offshore wind. Companies are invited to submit applications for Projects that demonstrate high growth potential and will enable

- CAPEX investment of at least £5m within 2 years of completion of the Project.
- Increases in annual sales turnover, achieving at least £5m within 5 years (within UK and/or exports).
- At least 20 new UK jobs within 5 years.

In 2024, the Offshore Wind Industry Council (OWIC) published the <u>Industrial Growth Plan</u> (IGP) which targets £25bn of GVA through a focus on technology areas vital to domestic supply, or in which we have the capabilities to build UK competitive advantage and leadership. A "make" or "buy" prioritisation assessment identified the strengths and opportunities for the UK. The outcomes highlighted key focus areas for the UK to "Make", "Nurture to Make" and "Protect". The Manufacturing Facility Support Programme considers ALL categories and sub-categories identified in these groups.

Advanced Turbine Technology

Blades Towers Turbine drive train

Industrialised Foundations & Substructures

Deep water foundations
Moorings and anchors
Steel semi-submersible
Concrete semi-submersible & gravity foundation
Monopile foundation
Monopile transition piece

Future Electrical Systems & Cables

Static and dynamic array cable
Offshore export cable
Onshore export cable
Offshore substation foundation
Electrical system design

Next Generation
Installation, Operations
& Maintenance

Wind turbine installation vessels
Cables installation vessels
O&M vessels
Schedule maintenance and repairs
Landfall HDD and cable pull operations
Floating turbine installation
Floating assembly
Wind turbine installation equipment and transportation
frames
Monopile Installation

Smart Environmental Services

Environmental Surveys

The scope areas of this Manufacturing Facility Support Programme competition will reflect the five UK priority areas identified in the IGP, specifically the "Make" section (see detail above). We would also consider projects that fit under the "Nurture to Make" and "Protect" categories detailed in the IGP report. Proposals should demonstrate clear alignment and growth potential in at least one of the above focus areas. Project activity can include the following:

- Front-End Engineering Design (FEED) Studies
- Technology specification
- Facility specification
- Facility optimisation
- Equipment specification
- Groundworks/Geotechnical
- Site selection/specification
- Technical/environmental/feasibility studies
- Investment Case Development
- Early Procurement/Cost Estimate Development
- Quantity Surveying
- Planning applications

OWGP will monitor successful Projects and track progress in line with forecast outputs and key performance indicators for the programme. Projects must unlock capital investment, be additional to business-as-usual activity, and be able to deliver long-term impact in UK manufacturing for offshore wind.

Within your application, you should clearly demonstrate:

- The main motivation for the Project, detailing how the facility will lead to the expected path to growth in offshore wind.
- How the facility will generate growth in a priority area identified in the IGP.
- Evidence of engagement with other potential funders and clients in respect of the path to FID and then to commercial operations and profitability.
- What improvements the Facility will deliver to the business to support growth.
- How the Facility fits with your current business plan, product range or service offerings.
- How it will make you more competitive.
- The Deliverables you expect from the Project and how these will unlock future investment in the facility.
- The impact of the Project on UK jobs, turnover, UK exports and UK-based IP.
- The expertise of the Project team in relation to your approach to the Project, highlighting any gaps.
- The structure and features of your target market(s).
- The main work packages of the Project, milestones and deliverables as part of a Project plan.
- Your approach to Project management, identifying any major tools and mechanisms you will use to succeed.
- The main risks and uncertainties of the Project and how you will mitigate these.

 If your Project could go ahead in any form without OWGP funding and if so, the difference that OWGP funding would make, such as a faster route to market, target customers or reduced risk.

8.1 Projects we will not fund

Please note, the MFSP competition will not fund Projects:

- Developing or investing in equipment or technology*
- Developing and implementing new operational processes*
- Exploring new innovations*
- Focused on skills and training programmes
- Focused on infrastructure investments that may support multiple facilities
- That are not led by a registered UK company
- That do not align with this Scope and Guidance document
- That do not have a distinct scope that is unlikely to materialise without OWGP funding
- That would be considered "business as usual" activity
- From companies that cannot clearly demonstrate a business case or market opportunity
- From companies that cannot demonstrate Match Funding
- From companies that cannot demonstrate profitability
- From companies that have already received 3 or more previous OWGP funding awards
- That have already been resubmitted to OWGP following an initial unsuccessful application
- That will not be ready to start by February 2026

*Proposals in these areas may be considered under the Development Grant or Innovation Grant Programmes.

8.2 Project Type

We will fund Projects that align with the scope areas and will enable growth for UK offshore wind manufacturing.

9 Application Process

The Manufacturing Facility Support Programme has a single application process.

9.1 Application

The initial application form (9 questions) will assess the eligibility of the intended application against the call criteria (section 7). This will include (but is not limited to) the following checks:

- Applicant is registered in the UK and has a presence in the UK
- Proposal is for an eligible manufacturing facility
- Funding requested is within the stated thresholds (£150,000 £500,000)
- The matched contribution committed is appropriate

If the applicant does not pass one or more of the eligibility checks it will not proceed to the full application form and will be deemed ineligible to secure funding from the MFSP. OWGP's decision is final and cannot be appealed.

Applicants will have until 19th September at 17:00 to submit the full application via the online Submittable form. You can access the Application Form HERE. You will be required to create a Submittable account if you don't have one already.

The Application consists of 63 questions that will enable the OWGP to determine the company and Project eligibility. This includes the completion of an excel workbook capturing project information. The workbook can be downloaded from our website using THIS LINK.

A confirmation email will inform the sender that the submission has been received, and you will be able to access a copy of your submission on the Submittable system.

All questions are detailed in Annex 2 of this document.

10 Evaluation

Applications will be reviewed by the Assessors to ensure the Project is within scope and meets eligibility criteria.

Applications will be scored against the following criteria:

Criteria	Weighting	Guidance
Company background and relevance to the MFSP	10%	An Applicant must have relevant experience or be well suited to manufacture for the offshore wind sector.

Clear challenge/market opportunity	10%	An Applicant must show a clear understanding of the market opportunity/challenge it is aiming to address with this manufacturing facility.		
Alignment with the IGP "Make", "Nurture to Make" and "Protect" priorities	10%	An applicant must demonstrate clear alignment with at lead one of the priority focus areas for UK manufacturi outlined in the industrial growth plan such that it was maximise benefit to the UK offshore wind sector.		
Approach to Project Delivery and Facility Suitability	10%	The proposed Project must be clearly defined, address the challenges identified and ensure effective delivery of outputs.		
Suitability for capital investment	20%	The proposed Project outputs must unlock future capital investment that will enable the build or expansion of a manufacturing facility. An applicant must demonstrate this Projects' suitability for future investment.		
Value for Money & Additionality	20%	An applicant must clearly outline the Project costs and explain why the proposed Project is the most cost-effective method of solving the identified opportunity/challenge. The Applicant must explain why the Project would not materialise or be less effective without OWGP funding.		
Impact and Growth Potential	20%	An Applicant must indicate what the impact will be on company growth KPIs: Jobs, turnover, IP, exports, and identify additional benefits/impacts.		

After application assessment, OWGP Assessors will also review a company's financial health and other business affairs using publicly available data to inform final decision-making before project selection by the OWGP Board.

11 Delivery

11.1 Applicant Responsibilities

Successful applicants will be required to:

- Provide an internal champion or Project Manager to own the relationship with the OWGP and manage the agreed Programme of Activity devised by the Applicant.
- Use the OWGP Project Management Plan template provided to manage and report on their Project progress.
- Commit internal resource to deliver the Project, as agreed by the Applicant and the OWGP.
- Take responsibility for the management and delivery of their Project, ensuring that evidence of deliverables is provided to the OWGP in advance of funding payments.
- Manage any sub-contracting agreement with Project partners (if applicable). OWGP will
 contract directly with the Applicant.
- Report to OWGP for a minimum of five years on all outputs and specifically on follow on investment, and increases in turnover, jobs, exports and IP. This includes major business milestones following engagement with OWGP.

- Provide feedback to the OWGP Programme Team on this funding call.
- Cooperate with OWGP on publicity regarding the Project.

11.2 Funding

Funding will be allocated to successful applicants in accordance with the terms and conditions of the Funding Agreement. Payments will be made to the Applicant subject to successful completion of Deliverables and evidence of expenditure at agreed milestone dates. Funding will be paid on all Eligible Costs **net of VAT**.

12 Confidential Information and Intellectual Property

OWGP will use the information you provide in your Application solely for the purpose of this call. Any Intellectual Property (IP) included in your Application will remain property of the provider. For IP developed during the Project, please refer to the Funding Agreement terms and conditions.

13 Annex 1: Terms & Conditions

Unless stated otherwise, defined terms in the Offer Letter have the same meanings within these Terms and Conditions.

1. General

- a) OWGP reserves the right to change these Terms and Conditions unilaterally and at any time by giving the Recipient a minimum of 3 months' written notice.
- b) The Recipient shall not assign, transfer or sub-contract any of its rights or obligations under these Terms and Conditions to any third party, without the prior written consent of OWGP, such consent not to be unreasonably withheld.
- c) Rights and/or remedies under these Terms and Conditions, whether exercised or not, remain available throughout the duration of the Funding and the Project.
- d) The award of Funding does not operate to create any partnership or joint venture between the Parties in law.
- e) OWGP accepts no liability for any consequences, whether direct or indirect, that may arise from the Recipient undertaking the Project, using the Funding, or termination of the Funding in accordance with these Terms and Conditions.
- f) The provision of the Funding and these Terms and Conditions are subject to the laws of England and Wales.
- g) The Funding must be used solely for the carrying out of the Project and not for any other purpose.
- h) The Funding cannot be used for or in connection with any political or lobbying activity or purpose.
- i) The Funding must not be used in connection with a purpose for which the Recipient is benefitting from other grant funding from a third party.

2. Duration

These Terms and Conditions shall come into effect on the start date provided in the Offer Letter and shall remain in place until completion of the Project or until the award of the Funding has ended, whichever falls later, subject to any rights and remedies which, by implication, survive termination.

3. Your obligations

- a) The Recipient shall comply with these Terms and Conditions.
- b) The Recipient shall ensure that the Project is managed in accordance with the Project Management Plan as reviewed and approved by OWGP ("**PMP**") (a template of which shall be provided to the Recipient prior to Project kick-off) and these Terms and Conditions.
- c) The Recipient shall meet all its obligations and responsibilities set out in the PMP and acknowledges and agrees that the PMP will be used by OWGP to monitor, amongst other things, progress of the Project. The Recipient shall promptly notify OWGP in writing ("PMP Change Notice") of any material changes required to the PMP and provide sufficient explanation around such changes including details of reasonable alternatives and justification for recommended course of action. OWGP may accept or reject a PMP Change Notice, but where it is rejected, the parties shall use reasonable endeavours to work in good faith to agree acceptable changes to the PMP. If no agreement can be reached, paragraph 6 shall apply in relation to suspension or withdrawal.

- d) The Recipient shall inform OWGP promptly of any issue or material change that may affect the progress, delivery or exploitation of the Project.
- e) The Recipient shall notify OWGP promptly if it is experiencing or expects to experience financial difficulties, including but not limited to those set out in clause 6b) iii and iv of these Terms and Conditions.
- f) The Recipient shall provide an internal champion or project manager, known as Recipient Representative to own the relationship with OWGP, to manage the agreed communications and activities aligned to the Project.
- g) The Recipient shall during the Project and for a period of 5 years thereafter, report on results and major business milestones to OWGP to allow OWGP to monitor and evaluate the impact of the Funding.
- h) The Recipient shall during the Project and for a period of 5 years thereafter, provide feedback to OWGP on the impact of Funding against turnover, jobs, exports and intellectual property.
- The Recipient shall during the Project and for a period of 5 years thereafter, be open to publicity about participation in the OWGP Funding Programme and where reasonably requested to do so, the Recipient shall participate in case studies to promote OWGP and its impact.
- j) The Funding is subject to the Project starting on or around [insert date]. OWGP reserves the right to withdraw the offer of the Funding if the Recipient does not sign the agreement within 30 days of notification.

4. Payment of Funding

- **a)** OWGP will make Funding payments at agreed milestone delivery dates, in accordance with the payment milestones in the PMP.
- **b)** Payments will be made against the Recipient's net eligible costs incurred over the duration of the Project.
- c) Claims must be supported with updates to the PMP.
- **d)** OWGP will normally pay the Funding within 30 days of receiving the claim, unless further information is required from the Recipient to support the claim.
- e) OWGP is not obliged to pay any claim received more than 30 days after the end of the quarter to which it relates. OWGP may not pay any claims received later than 3 months after completion of the Project.
- f) OWGP will not pay more than 85% of the Funding until all outstanding claims and supporting information have been received.
- g) The Recipient is responsible for maintaining detailed records and documentation relating to the Funding. These should provide evidence that eligible Project costs comply with the Funding agreement and the approved PMP as communicated by OWGP to the Recipient or as otherwise agreed in writing between the Parties. These records must be kept for 6 years following the award of the Funding. OWGP reserves the right to view records on reasonable notice.
- h) OWGP may appoint an auditor to ensure that the Recipient is complying with these Terms and Conditions. The Recipient shall give the auditor access to Project records within 2 weeks of notice of an auditor's appointment. If the auditor determines that the Recipient should repay the Funding to OWGP, OWGP may recover the cost of the auditor's work from the Recipient

5. Monitoring

- a) OWGP will appoint a single representative to monitor the Project "OWGP Representative".
- b) The Recipient shall meet with the assigned OWGP Representative as often as is specified by OWGP at the start of the Project.

6. Suspension, withdrawal or clawback of Funding.

- a) "Default" means:
 - a material breach of the Recipient's obligations under these Terms and Conditions or the Offer Letter;
 - ii. a breach of applicable laws;
 - iii. negligent or fraudulent misstatement, or misappropriation of the Funding.
- b) OWGP shall act reasonably and fairly at all times in relation to provision of the Funding. However, OWGP shall be entitled to re-assess, vary, reduce, suspend or withhold, or clawback the Funding or any part of it, in the event of the following:
 - i. The Recipient commits a Default and, if that Default is capable of being remedied, the Recipient fails to remedy that Default within a period of 30 days after being notified in writing to do so;
 - ii. The Funding or any part of it is not used for the purposes of the Project;
 - iii. the Recipient passes a resolution for winding up, or a court makes an order for winding up, in either case otherwise than for the purposes of solvent reconstruction or amalgamation, or circumstances arise which would enable a court to make such an order;
 - iv. the Recipient suspends, or threatens to suspend, payment of debts or are unable to pay debts as they fall due or admit inability to pay debts or is deemed unable to pay debts within the meaning of section 123 of the Insolvency Act 1986 or a receiver, manager, administrator or administrative receiver is appointed, or over all or any part of the Recipient's property, or circumstances arise which would entitle a court or a creditor to appoint such a receiver, manager, administrator or administrative receiver;
 - v. there is a material change to the Recipient's business, meaning it no longer meets the eligibility criteria for the funding programme, which may include, but is not limited to, moving its principal place of business or business activities outside of the UK or where the Recipient undergoes a change of control.
 - vi. OWGP reasonably considers that any change in the Project warrants an alteration in the amount of the Funding;
 - vii. The Recipient fails to carry out the Project in accordance with the PMP or otherwise in accordance with milestones and/or timescales agreed between the Parties in writing;
 - viii. The Funder terminates the funding, in which case OWGP shall be entitled to withdraw funding without any liability to make any more Funding available or to pay any Funding to the Recipient.
- c) Where OWGP intends to enforce any of the rights above, it shall use reasonable endeavours, where appropriate, to give the Recipient proportionate notice in writing.
- d) In the event that the Recipient becomes bound to pay any sum to OWGP in terms of clause 6, the Recipient shall pay OWGP the required sum within 14 days of written demand from OWGP. If the Recipient fails to pay the sum within this period, OWGP shall be entitled to charge interest on the amount due, at the rate of 4 per cent per annum above the Bank of England base rate prevailing at the time of the written demand, from the date of the written demand until payment in full of both the sum and interest.

7. Confidentiality and information management

a) "Confidential Information" means: information about the business, affairs, customers, clients, suppliers, plans, intentions, or market opportunities of each party or each party's

affiliates, the operations, processes, product information, know-how, intellectual property, technical information, designs, trade secrets or software, or any other information which would be considered as confidential by a reasonable person.

"**Group**" means: in relation to a company, that company, each and any subsidiary and holding company from time to time of that company, and each and any subsidiary from time to time of a holding company of that company.

"Representative" means: employees, directors, officers, agents, advisers, consultants and other representatives of a party and/or that party's Group.

- b) Each party shall, for a period of 5 years, keep in strict confidence all Confidential Information which has been received or disclosed between the Parties under these Terms and Conditions.
- c) Each party shall only use Confidential Information for the purposes of exercising or performing any rights and obligations under or in connection with these Terms and Conditions in relation to the Project.
- d) Neither party shall disclose Confidential Information in whole or in part to any third party, except as expressly permitted by this clause or with the prior written agreement of the other party in writing.
- e) Each party may disclose Confidential Information to those of its Representatives who need to know such Confidential Information for the Project, provided that it informs such Representatives of the confidential nature of the Confidential Information before disclosure and at all times, it is responsible for such Representative's compliance with the confidentiality obligations set out in this clause.
- f) Each party may disclose Confidential Information as is required to be disclosed by law, any governmental or regulatory authority or by a court of competent jurisdiction.
- g) Confidential Information does not include information which was publicly available (or available on a non-confidential basis), or is or becomes so, other than by breach of these Terms and Conditions.

8. Intellectual property

- a) "Intellectual Property Rights" means all intellectual property rights of any kind whatsoever including patents, supplementary protection certificates, rights in know-how, registered trademarks, registered designs, models, unregistered design rights, unregistered trademarks, rights to prevent passing off or unfair competition and copyright, database rights, topography rights, any rights in any invention, discovery or process, and applications for and rights to apply for any of the foregoing, in each case in the United Kingdom and all other countries in the world and together with all renewals, extensions, continuations, divisions, reissues, reexaminations and substitutions
- b) Nothing in these Terms and Conditions operates to transfer, assign or licence any Intellectual Property Rights unless expressly set out in herein.
- c) The Recipient warrants and undertakes that it has all the necessary rights to use or access any Intellectual Property Rights that it uses during or in the connection with the Project. OWGP shall not be liable for any claims by a third party that there has been a breach of third-party

Intellectual Property Rights as a result of information the Recipient has either used in the Project or shared with OWGP in connection with the Project.

9. Exploitation of Project results

Funding has been made available to OWGP by the Funder to support the growth of the UK offshore wind supply chain through the increase in UK jobs, revenue, exports and IP. As such, for a period of 5 years from the end of the Project, the Recipient shall use all reasonable endeavours to exploit the results of the Project within the UK. OWGP may evaluate the impact of the Funding in this respect and the Recipient shall provide reasonable assistance as requested by OWGP in respect of such evaluation.

10. Legislation and Regulation

The Parties shall comply with all applicable laws, statutes and regulations from time to time in force applicable to them in the carrying out of the Project, in particular but not limited to data protection legislation, the Bribery Act 2010, the Fraud Act 2006 and the Modern Slavery Act 2015.

11. Publication of information

- a) Subject to clause 7, OWGP encourages the Recipient to publicise its involvement in the Project. Any publication shall not bring, or seek to bring, OWGP into disrepute. Where publications discuss OWGP's involvement in detail, the Recipient shall seek approval of the publication from OWGP in advance.
- b) Subject always to clause 7, OWGP may publish information about the Project for the purposes of case studies and demonstrating the impact of OWGP's activities to stakeholders and funders.

12. Dispute resolution

Where a dispute arises between the Parties, a senior member of each party shall meet to discuss the matter in good faith in an attempt to find a resolution. If a mutually acceptable resolution cannot be found following those discussions, the Parties may attempt to settle the dispute by mediation in accordance with the Centre for Effective Dispute Resolution (CEDR) Model Mediation Procedure. Unless otherwise agreed between the Parties, the mediator will be nominated by CEDR. To initiate the mediation a Party must give notice in writing (ADR notice) to the other Party to the dispute requesting a mediation. A copy of the request should be sent to CEDR. The mediation will start not later than ten (10) days after the date of the ADR notice.

13. Notices

Any notice under these Terms and Conditions shall be sent by first class tracked mail to the registered office address of the party and shall be deemed to have been served on the second Business Day after posting unless evidence can be shown to the contrary. Any notice sent by post shall also be sent by email, in the case of the Recipient to legal@ore.catapult.org.uk and in the case of the Recipient to [insert address].

14. Fair Work First

- a) The Recipient shall comply with the following fair work first criteria:
 - i. Equal pay; take action to tackle the gender pay gap and create a more diverse and inclusive workplace
 - ii. Payment of the real Living Wage; pay the real living wage or higher to all employees involved in the Project.

- iii. Fair contracts; employ staff without the inappropriate use of zero hours contracts and will oppose the use of fire and rehire practice.
- iv. Flexible working: will offer flexible and family friendly working practices for all workers from day one of their employment
- v. Workforce Development: will invest in workforce development opportunities.

14 Annex 2. Application Questions

- **2.2 Eligibility Questions:** These screening questions require answers to confirm that the applicant is eligible for the MFSP programme. Once eligibility is confirmed access to the application form is granted within the Submittable system.
 - 1. Is your company registered in the UK with a UK company number?
 - 2. Are you seeking funding for pre-FID activities relating to your proposed facility?
 - 3. If successful will the planned FID unlock more than £5 million CAPEX within 2 years?
 - 4. Will the proposed facility create more than 20 new jobs in the UK within the next 5 years?
 - 5. Will the proposed facility create an additional £5 million of annual revenue in the next 5 years?
 - 6. Does your proposed facility align with the Industrial Growth Plan (IGP) priorities? (as summarised in the call scope and guidance page 10
 - 7. Is your company covering at least 50% of the pre-FID project costs through its own cash or inkind contributions?
 - 8. Is the grant you are requesting between £150,000 and £500,000?
 - 9. Do you Have at least 1 year of financial history, as an operating UK-registered business, uploaded to companies' house?

2.2 Main application form

Section 1: Company information

- 1. Company Name
- 2. UK company number
- 3. Number of current employees
- 4. What size is your company (small/medium/large drop down)
- 5. What is the ownership structure of the company? Please detail persons of significant control or key shareholders.
- 6. Company summary (please describe what your company does)
- 7. What is your primary sector (drop down)
- 8. What was the turnover of the company for the 24/25 financial year
- 9. Company address

10. Company website

2: Facility information

- 11. Please provide details of the location you are considering for the facility and why.
- 12. Please describe the type and purpose of the facility you ultimately want to develop.
- 13. Please define the outputs of the planned facility and describe what the success criteria are.
- 14. Please define the timeline for building and opening the facility following a successful FID. At a minimum please add a Gantt chart showing dates for FID, construction start and finish dates and commissioning start and finish dates. Other key milestones are welcome.
- 15. What is the estimated total cost to develop, build, commission and operationalise this facility? Please include a high-level breakdown of these costs.

3: pre-FID MFSP Project information

- 16. Project Title
- 17. Project Summary (max 100 words and suitable for the public domain should the project be awarded)
- 18. Please list the pre-FID activities required to enable the project to achieve an investment decision.
- 19. Total pre-FID Project Costs £
- 20. Total pre-FID Grant Request £
- 21. Total pre-FID Matched Contribution £
- 22. Is this project a resubmission for OWGP grant funding?
- 23. If it is a resubmission have you resubmitted it more than once?
- 24. Do you have any current funding applications, or are you in receipt of funding from other sources, for any products and services that are related to the Project? Please add details and highlight their status.
- 25. Do you have any loan or funding agreements that may restrict your ability to receive OWGP funding or deliver the Project?

4. Project planning

- 26. Please complete and upload the **EXCEL** workbook (template downloadable from our website) with details about your project.
 - · Project on a page
 - OBS
 - WBS
 - Project Schedule
 - Risk Register
 - Project Finances

5: Project Motivation

Note: Please use this section to describe the business proposition that your proposed facility addresses.

- 27. What is the industry challenge your proposed facility addresses?
- 28. How will your proposed facility tackle this industry challenge?
- 29. What IGP Protect, Nurture to make or Make priority area does your proposed facility address?

 Offshore Wind Industrial Growth Plan 2024

6: Market Awareness

Note: Please use this section to describe the market you are targeting **with this specific facility** and key trends which should explain and justify the figures provided in your finance table and growth projections. The market information should relate to the focus of your project.

- 30. Please provide the size and description of your target market(s) in terms of Total Addressable Market (TAM), Serviceable Addressable Market (SAM) and the Serviceable Obtainable Market (SOM) with justification. (Max 300 words)
- 31. What industry trends or shifts impact your business, and how are you adapting to them?
- 32. Are there any regulatory or economic factors that could affect your market in the future?
- 33. Who are your top competitors, and what differentiates your offering from theirs?
- 34. What are the strengths and weaknesses of your competitors, and how do you plan to compete effectively? Applicant may wish to include a competitor analysis matrix

35. Have any new entrants or disruptive technologies emerged that could challenge your position?

7: Market Traction

Note: Please use this section to describe your experience/track record in offshore wind

- 36. How long has your company been operating in offshore wind?
- 37. What milestones or key achievements have you reached since you started working with the offshore wind industry?
- 38. What notable partnerships, collaborations, or affiliations do you have within offshore wind?
- 39. Do you have customers interested in the facilities output? Please attached any relevant case studies, letters of support or commitment, testimonials or evidence of contracts in negotiation/contracts won that demonstrate customer interest. (No more than 5 pages of evidence).

8: Leadership Experience

Note: Please use this section to outline key experience, skills and track record within your management team. <u>Please include an organisational chart.</u>

- 40. What relevant experience does your leadership team have in offshore wind or adjacent industries?
- 41. How has the leadership team successfully scaled a business or managed growth, including securing funding, managing cash flow and scaling operations/facilities?
- 42. What is the leadership team's experience in expanding or building new facilities? How are you planning to mitigate any competence gaps?
- 43. What strategies are in place to ensure the workforce is skilled and capable of operating the new/expanded facility?
- 44. How does the leadership team attract and retain employees in a competitive industry?
- 45. How does the leadership team foster a strong company culture that aligns with growth objectives?
- 46. Please describe the company's approach to diversity and inclusion within the workplace

9: Financial Health

Revenue & Profitability (business)

- 47. What is your company's primary source of revenue?
- 48. What are your projected profit margins (gross, operating, net) for the next 1-3 years with and without this project taking place?
- 49. Are there any planned changes to your revenue streams or pricing strategy? If yes, please describe.

Cash Flow

- 50. Are there any upcoming debt obligations or refinancing needs? If so, please explain
- 51. What are the key risks that might affect your financial forecasting in the next 1-3 years and how will they be mitigated?
- 52. Present your Net Present Value and Discounted Cash Flow analysis for the facility build.
- 53. What is the payback period for this facility? Please provide evidence of your decision-making process.
- 54. What is the internal rate of return for this facility?
- 55. What is the Value Investment Ratio for this facility?
- 56. Which of the following types of funding are you requesting: i) a non-repayable grant, ii) a repayable grant.

10: Impact and Additionality

OWGP's activities are measured against impact made to UK companies in terms of Jobs, Turnover, Exports and IP in the Offshore Wind Sector.

Please provide a baseline figure against each measurable area in relation to your activities today in the Offshore Wind Sector ONLY

Then provide forecasts for each measurable area at:

- 1 year after support
- 3 years after support
- 5 years after support
- -10 years after support

If you are new to the offshore wind sector and do not have current baseline figures for jobs, turnover, exports or IP, zero values can be accepted.

The applicant should also include any additional benefits or impacts expected as a result of this Project and OWGP's support

57.

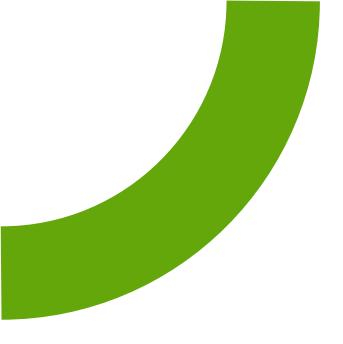
	Baseline in OSW Sector (Current Value)	Forecast 1 year after completion	Forecast 3 years after completion	years after	Forecast 10 years after completion
Jobs (FTE)					
Turnover (£)					
Exports (£)					
IP*					

- 58. Please use this section to provide additional narrative for the forecast values provided above and highlight additional impact(s) expected from your project. You can also capture the impact of the project not going ahead.
- 59. Please justify why this funding is required to ensure that the FID can be made within the required timeframes.
- 60. If you have previously received OWGP funding, please justify the additionality of this funding request in the context of the above forecasts, i.e. how are forecasts additional to what has already been projected/achieved in previous OWGP activity.
- 61. Please outline any additional benefits/impacts as a result of this project? i.e. sustainable and low carbon manufacturing, carbon footprint reduction measures, recyclable and environmentally friendly materials, energy efficient measures, other environmental, socio-economic etc.

11: Confidentiality & declaration

- 62. OWGP, by default, will reserve the right to share the information provided in this Application with the OWGP Board and our external assessors. Please let us know if there is any information that we cannot share out with OWGP.
- 63. I/the applicant declare that all information provided in the application is truthful and agree to all call terms & conditions.

- End of Application Form -







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