

Job Description

Job Details	
Job Title	Supply Chain Development Manager (Interim)
Department	Industrial Development Strategy
Location	Flexible
Title of Direct Superior	OWGP Programme Director
No. of Immediate Subordinates	None
Salary	All-inclusive hourly rate between £55.80 and £69.60, depending on experience
Assignment Duration	12 months
Working Pattern	Flexible working between 22.5 and 37.5 hours per week
Business Context	<p>The Offshore Wind Growth Partnership is the UK’s flagship supply chain growth funding and business support organisation dedicated to offshore wind.</p> <p>Its mission is to accelerate development of the UK’s offshore wind supply chain.</p> <p>OWGP has been set up as an independent, not-for-profit organisation to support development of the offshore wind supply chain, helping to generate know-how, economic value, highly skilled jobs, and export income for UK businesses.</p> <p>In December 2024, it was announced that OWGP is expanding its activities to take on the role of the Offshore Wind Industrial Growth Plan Delivery Body (“IGP Delivery Body”).</p> <p>The IGP Delivery Body’s role and objectives are described in the Industrial Growth Plan (published in April 2024), available on the Offshore Wind Industry Council (OWIC) website. For more information, visit: https://owgp.org.uk/.</p> <p>The transition of OWGP to assume the IGP Delivery Body role is underway. The Supply Chain Development Manager shall set up key capabilities in the industrial strategy domain. Responsibilities include coordinating supply chain support available from multiple actors (UK-wide, devolved government and regional level) for key investment targets and ensuring that a robust pipeline of supply chain capacity growth projects support the IGP.</p> <p>This is a challenging but rewarding role that will have a major impact on the growth of the offshore wind sector.</p>
Main Purpose	<p>The Supply Chain Development Manager will be accountable for fostering better and faster dealmaking to support offshore wind supply chain capacity investments in the UK. The job holder will develop an ambitious and realistic supply chain development strategy in accordance with the IGP objectives. The SCD Manager will work closely with the other OWGP departments and external stakeholders (e.g. public and private banks, development and export agencies, local authorities, industrial cluster organisations) to build an accurate understanding of the supply chain investment pipeline and the support available through the supply chain development ecosystem. The SCD Manager will be proactive and hands-on. The successful candidate will be the custodian of OWGP’s database of supply chain development projects database, cultivate relationships with the supply chain companies, customer teams and other support organisations, and work alongside key stakeholders to de-risk and accelerate project delivery. Activities will include keeping the OWGP dataset up to date, developing internal and external processes, building relationships with a wide range of stakeholders (including OWIC, supply chain companies, offshore wind developers, Tier 1 contractors and OEMs, and other public and private funders of the supply chain support ecosystem in the UK). The SCD Manager will work closely with the other OWGP teams to ensure OWGP’s support allocation is optimised to accelerate the key supply chain investment project targets.</p> <p>The assignment is designed to provide interim leadership of this function during the transition of OWGP to assume the IGP Delivery Body role. The objective is to set up the processes, procedures, and resourcing plans and crucially, prove concepts and demonstrate value by</p>

	kickstarting and implementing OWGP's enduring capability to accelerate supply chain growth investments.
Accountabilities	<p>The Supply Chain Development Manager will be accountable for the following:</p> <ul style="list-style-type: none"> - Custodian of the OWGP supply chain investment project database. Ensures this is up-to-date and ranked, taking into account feasibility, usability and bankability - Provides coaching and procures specialist expert support for building robust investment business cases for the benefit of supply chain companies - Manages relationships with supply chain companies, financiers and support organisations to build bespoke strategies for each target investment proposal - Works proactively with supply chain companies to build the project database further, ensures project origination follows the IGP priorities - Coordinates a supply chain support network, develops novel approaches to opportunity funding, e.g. multi-user capacity reservation agreements - Manages a network with Tier 1s, OEMs and developer buyer teams (within the UK and overseas), informs OWGP's supply chain development strategy - Organises workshops and events to improve awareness of investment plans and funding and business opportunities - Secures external specialist advice to supplement OWGP's assessment of opportunities e.g. risk assessment, technology selection, and investment readiness. - Provides advice to the other OWGP teams, Strategy Board and the Management Board on investment proposal prioritisation.
Special Challenges	<p>Offshore Wind supply chain project investment decisions are made in a complex and changeable global context. The job holder must have advanced understanding of what makes supply chain investments in the UK feasible, usable and bankable. The successful candidate must drive long-term thinking and strategic compliance with IGP priorities, ensuring that any investments made rely on robust business case assessments and are inherently competitive.</p> <p>The role requires deep offshore wind industry experience, gained in several assignments in supply chain development, commercial or business development contexts.</p> <p>Ideally suited to an experienced professional with strong commercial acumen and the ability to bring together multiple parties in a fast-paced, commercially sensitive environment, this role promises to be a rewarding assignment for an industry leader who thrives on a challenge that spans across multiple disciplines, including commercial, technical, financial, legal, and stakeholder management.</p>
Key Capabilities	<p>To succeed in the role, the Supply Chain Development Manager will have:</p> <ul style="list-style-type: none"> • A degree in a relevant field • 15+ years of experience in related roles • 5+ years of experience in offshore wind • An excellent understanding of how supply chains work and the challenges they face • Working knowledge of how offshore wind generation projects procure goods and services • Proven ability to effectively engage with senior industry representatives • Understanding of how investment cases are built and de-risked • Skills in investment appraisals and developing novel approaches to investment management, including coordination of the investment stack (grants, debt, equity, capacity reservations) and risk underwriting <p>The following capabilities and qualifications are desirable:</p> <ul style="list-style-type: none"> • Project management qualifications • Experience in a technical field and ability to seek technical (as well as commercial) feasibility advice on other relevant disciplines
Key Attributes	<p>The following attributes are desirable:</p> <ul style="list-style-type: none"> • Commercial acumen • Comfortable with interpreting and reviewing contracts that govern supply chain investments • Excellent relationship management skills and confidence working with various stakeholders • Influencing, negotiating, and communication skills • Strong project management skills with the ability to anticipate issues • Innovative and creative thinking • Tenacity, persistence and determination to succeed in overcoming obstacles • An accomplished leader and a team player