



Manufacturing Facility Support Programme

Unlocking investment in UK manufacturing
facilities for offshore wind

Scope & Guidance

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Funded by

**OffshoreWind
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CATAPULT
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owgp.org.uk

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1 Offshore Wind Growth Partnership

Offshore Wind Growth Partnership (OWGP) was established as part of the UK Offshore Wind Sector Deal in 2019. OWGP promotes closer collaboration across the supply chain, manages structured productivity improvement programmes and facilitates shared growth opportunities between developers and the supply chain.

Up to 2030, OWGP will invest up to £100 million in Projects, activities, products and services that provide direct support to UK companies that are active in or are planning to enter the offshore wind supply chain. OWGP delivers a combination of business support services and funding to grow companies, drive greater collaboration in the industry, increase business competitiveness, champion innovation and attract new entrants with transferable capabilities to the sector.

2 Funding Programmes

To date, the OWGP funding programme consists of two initiatives:



**Development
Funding
Programme**

Scale-up funding for transformative Projects that will increase capacity, capability and improve competitiveness.

Grants of £50k to £500k



**Innovation
Funding
Programme**

Funding for technology-focused Projects that will deliver new innovations to the offshore wind market.

Grants of £25k to £200k

To complement the existing funding offering, OWGP plan have developed the **Manufacturing Facility Support Programme (MFSP)**; a new fund targeted at unlocking investments in UK manufacturing facilities to support the growth of the offshore wind sector, in line with the strategic priorities outlined in the [Industrial Growth Plan's](#) "Make", "Nurture to Make" and "Protect" categories.



**Manufacturing
Facility Support
Programme**

3 Aim

The Manufacturing Facility Support Programme (MFSP) aims to provide grants to UK businesses seeking to **either build new manufacturing facilities or significantly expand existing manufacturing facilities** to increase UK offshore wind manufacturing capacity and capability. MFSP Grants (up to £500k) will fund pre-investment activities that are critical to unlocking capital investment

in UK manufacturing facilities. These facilities should make key components, equipment and systems required for the offshore wind sector.

The MFSP aims to increase UK offshore wind manufacturing capability and capacity by:

- a) Funding early-stage (pre-investment) development activities for Projects
- b) Delivering bankable Projects that are ready for capital investment
- c) Aligning with the industry's "make", "nurture to make" and "protect" strategies and priority focus areas.

The MFSP intends to fund and de-risk the early-stage development activities required to build the investment case and secure capital investment. **After completing the MFSP**, Projects are expected to unlock a minimum of:

- **£5 million in capital investment within 2 years, and**
- **20 new UK jobs within 5 years, and**
- **£5 million in annual revenue within 5 years**

Successful companies should be able to demonstrate growth and impact by 2030.

See Section 8 for the Scope.

4 Target

This competition is open to UK companies that are currently working in offshore wind but also from other sectors such as:

- Onshore Wind
- Renewables (other)
- Aerospace
- Oil & Gas
- Nuclear
- Automotive
- Marine
- Defence
- Other manufacturing

Companies working in other sectors are encouraged to apply providing the proposal demonstrates a clear business case and ambition to grow market share in offshore wind.

Projects must focus on UK manufacturing facilities that service the offshore wind market, meaning that the Project team must be based in the UK and the economic benefits are expected to be realised in the UK. For the avoidance of doubt, OWGP will consider (and encourages) proposals that champion export opportunities. To be eligible to apply, organisations must be a UK-registered business of any size. OWGP funding will **NOT** exceed 50% of the total pre-FID costs (breakdown to be provided within the application).

Funding is provided to successful companies in accordance with the terms and conditions published together with this Scope & Guidance document. Recipients do not have the obligation to repay the funding provided. However, OWGP encourages applicants to consider repaying the received funding once the project reached FID and business benefits start to be delivered. This allows the reinvestment of funds back into OWGP support programmes.. See Section 4 for details.

OWGP reserves the right to clawback the funding with interest if the facility design, purpose or timeline changes such that it no longer satisfies the eligibility criteria (See Annex 1 Terms and Conditions).

5 Call Summary

Funding Call	Manufacturing Facility Support Programme
Objectives	To unlock capital investment in the new or existing UK manufacturing facilities for offshore wind components, equipment and systems.
Eligibility	<ul style="list-style-type: none"> • Applicants must be a UK-registered company of any size and have a UK presence. • Applicants cannot submit a funding application for a Project that does not have a distinct scope. • The Project scope cannot be described as “business as usual”. • The Project scope must ultimately lead to investment in a new manufacturing facility or in an existing facility that services the offshore wind market. • Applicants must demonstrate clear alignment with at least one of the five priority focus areas (identified in the Industrial Growth Plan) • Applicants must NOT have already received 3 or more OWGP funding awards (this excludes any Business Transformation Programmes). • Applicants that are resubmitting a proposal from a previous OWGP funding competition may only resubmit ONCE. • Applicants must demonstrate that the proposed facility either already supplies the offshore wind market, or has a clear route into this market. • Applicants must be able to demonstrate a clear business need or market opportunity for their Project.

	<ul style="list-style-type: none"> • Applicants must demonstrate how the Project will enable immediate FID after completion (see “Project” definition in Section 6), i.e. evidence of early phase engagements in relation to funding requirements to take the facility through to commercial operation. • Applicants must demonstrate ability to contribute cash or in-kind investment of at least 50% of the total Project budget. (For example: a £1m Project could be made up of £500k OWGP funding, £250k investment from company and £250k in-kind from the company).
Scope	<p>Projects must directly align with at least one of the following supply chain areas: Industrialised Foundations & Substructures, Advanced Turbine Technology, Future Electrical Systems and Cables, Next Generation Installation, Operations & Maintenance, and Smart Environmental Services. See Section 8 for more detail on supply chain areas.</p> <p>Projects must focus on the early-stage (pre-FID) development phase for either new manufacturing facilities or existing manufacturing facility expansion, that will immediately enable these facilities to become ready for capital investment to support the build.</p> <p>Eligible Project activities include:</p> <ul style="list-style-type: none"> • Front End-Engineering Design (FEED) Studies • Technology specification • Facility specification • Facility optimisation • Equipment specification • Groundworks/Geotechnical • Site selection/specification • Technical/environmental/feasibility studies • Investment Case Development • Early Procurement/Cost Estimate Development • Quantity Surveying • Planning applications <p>The MFSP will <u>not</u> fund:</p> <ul style="list-style-type: none"> • Projects investing/developing technology/equipment only • Projects exploring innovation • Projects developing/implementing new processes only • Projects that do not focus on manufacturing facilities • Costs that have already been incurred or committed • Skills or training programmes • Infrastructure investments that may support multiple facilities
Activity Type	<p>Projects should focus on manufacturing of offshore wind components, equipment and systems and generate a bankable business case that unlocks follow-on investment.</p> <p>Projects will be based on a long-term business plan that covers investment plans, forecast market share, revenue, profitability, employment and exports.</p>

	<p>Projects should deliver increased jobs, exports, turnover and IP for the Applicant, all within the offshore wind sector.</p> <p>Projects should also unlock a minimum of £10 million in capital investment within 2 years of completing the MFSP.</p>
Project Duration	Projects can be between 9 months and 18 months duration.
Eligible Costs	<p>Your Project's total eligible funded costs must be between £150,000 and £500,000. This is range of funding that can be awarded. Applicants may receive funding for eligible Project costs of up to 50% of the total Project budget. The minimum OWGP Funding is £150,000, the maximum OWGP Funding is £500,000.</p> <p>OWGP's share of new (not sunk) costs that have been spent on necessary and relevant eligible Project activities, to be calculated in accordance with the intervention rate for the Project. Eligible cost categories are materials, labour and overheads, subcontracts, and travel expenses.</p>
Funding Type	<p>Funding will be provided in the form of a Manufacturing Facility Support Grant. OWGP encourages Applicants to repay the grant should the facility to which the Project relates takes Final Investment Decision within 3 years of the commencement date of the funding agreement. This would enable the reinvestment of funds back into future OWGP support programmes. This is entirely at the discretion of the applicant and is not a condition of the funding award. Please do indicate in your application if a repayment option is of interest.</p> <p>OWGP standard repayment terms are available. Repayments should be completed within 12 months of the FID date.</p>
Call Opens	Friday 30 th August 2024
Online Briefing Webinar	Thursday 5 th September 2024 - 2pm-3pm Click here to register
Stage 1 Application Deadline	Friday 20 th September at 5:00pm
Invitations to submit a Stage 2 Business Case	On or before Friday 4 th October 2024
Stage 2 Application deadline	Friday 15 th November 2024 at 5:00pm
Potential interviews	w/c 25 th November 2024
Award Decision	On or before 19 th December 2024
Project Start Date	All Projects must be ready to start on or before 3 rd February 2025, with agreed match funding in place and a Project plan.

In certain circumstances it may be necessary to adjust the timeline above – OWGP reserves the right to do so at its discretion.

6 Definitions

The following terms shall have the meaning as described in the Definitions shown below:

Term	Definition
Project	The scope of work undertaken by the company that includes the collection of all necessary and relevant activities that will be partially funded by OWGP, that when completed, together will enable a final investment decision for the manufacturing facility to be owned or operated by the applicant.
Applicant	A UK-based supply chain company that makes an application to the OWGP for a Manufacturing Facility Support Grant under the terms of this MFSP Scope and Guidance Document.
Assessor	An OWGP-appointed assessor that reviews the MFSP applications to determine eligibility and alignment with OWGP KPIs. Assessors will include OWGP personnel and external.
Deliverables	The agreed set of specific outputs from the Project.
Delivery Partner	A service provider who provides specialist knowledge/expertise to the Applicant during the Project. These would be classed as “sub-contracting” costs for the Project.
Eligible Costs	Costs that will be funded by OWGP (see Scope in Sections 5 and 7)
Funding Agreement	<p>An agreement which will be signed between the successful applicant and the OWGP. Under this agreement, the Applicant will agree to implement the Project described in the application. The OWGP will agree to make available the funds to the Applicant to deliver the Project at agreed payment milestones based on evidence of progress. Up to 30% of the funding can be provided upon signing of the funding agreement. The payment milestones will be adjusted to ensure the Applicants’ cash flow throughout the Project will remain neutral.</p> <p>The Applicant will be expected to keep OWGP informed of costs and expenditures and OWGP will have the right to audit the same.</p>
Lead Organisation	Where the application is made by a consortium of organisations, Lead Organisation is the organisation who is named as the Applicant. Lead Organisation is expected to be the counterparty to OWGP in any Funding Agreements, all other consortium partners being Delivery Partners to the Lead Organisation.
Match Funding	Company contribution to the Project that can be in-kind and/or financial. Matched contribution cannot include historical (sunk) costs. Third-Party contributions are acceptable but the additionality of OWGP funding must be clearly justified.
Project Budget	The total budget for the Project including Eligible Costs and company contributions.

7 Eligibility

The Applicant must meet the following criteria:

- Be a UK-registered company of any size and have a UK presence.
- Applicants cannot submit a funding application for a Project that does not have a distinct scope that is unlikely to materialise without external funding support
- The Project scope cannot be described as “business as usual”
- The Project scope must lead to investment in a new manufacturing facility or in an existing facility that services the offshore wind market.
- Applicants must demonstrate clear alignment with at least one of the five priority focus areas (identified in the Industrial Growth Plan)
- Show a clear intent to manufacture components, equipment or systems that supply the offshore wind sector
- Have not received 3 or more OWGP funding awards previously (this excludes any Business Transformation Programmes).
- If resubmitting a proposal from a previous OWGP funding competition that was unsuccessful, this is the first and only resubmission.
- Demonstrate existing capability in offshore wind or have a firm plan for working in offshore wind
- Show a clear commitment to grow the business in terms of turnover, UK jobs, UK exports and UK-based IP with justification and evidence provided.
- Demonstrate a credible route to unlocking capital investment in the facility
- Provide monetary and/or in-kind contribution to the total Project costs
- Make only one submission to this funding call per company
- Explain how this Project would not take place without OWGP support and why this funding is additional to business-as-usual activity.

In addition to the Applicant, we encourage the inclusion of other organisations as part of the wider Project Team. These could be:

- Other UK-based business, academic institution, public sector organisation, charity or Research and Technology Organisation (RTO)
- Potential clients for the facility

If an applicant does not make a substantial effort to exploit the award in line with the Funding Agreement, OWGP reserves the right to terminate the Agreement and recover funding already paid to the applicant.

8 Scope

The aim of this competition is to support UK supply chain companies to build new manufacturing facilities or expand existing manufacturing facilities for offshore wind. Companies are invited to submit applications for Projects that demonstrate high growth potential and will enable

- CAPEX investment of at least £5m within 2 years of completion of the Project
- Increases in annual sales turnover, achieving at least £5m within 5 years (within UK and/or exports),
- At least 20 new UK jobs within 5 years

In 2024, the Offshore Wind Industry Council (OWIC) published the [Industrial Growth Plan](#) (IGP) which targets £25bn of GVA through a focus on technology areas vital to domestic supply, or in which we have the capabilities to build UK competitive advantage and leadership. A “make” or “buy” prioritisation assessment identified the strengths and opportunities for the UK. The outcomes highlighted key focus areas for the UK to “Make”, “Nurture to Make” and “Protect”. The Manufacturing Facility Support Programme considers ALL categories and sub-categories identified in these groups.

Advanced Turbine Technology	Blades Towers Turbine drive train
Industrialised Foundations & Substructures	Deep water foundations Mooring and anchors Steel semi-submersible Concrete semi-submersible & gravity foundation Monopile foundation Monopile transition piece
Future Electrical Systems & Cables	Static and dynamic array cable Offshore export cable Onshore export cable Offshore substation foundation Electrical system design
Next Generation Installation, Operations & Maintenance	Wind turbine installation vessels Cables installation vessels O&M vessels Schedule maintenance and repairs Landfall HDD and cable pull operations Floating turbine installation Floating assembly Wind turbine installation equipment and transportation frames Monopile Installation
Smart Environmental Services	Environmental Surveys

The scope areas of this Manufacturing Facility Support Programme competition will reflect the five UK priority areas identified in the IGP, specifically the “Make”, “Nurture to Make” and “Protect” priorities highlighted above. Proposals should demonstrate clear alignment and growth potential in at least one of the above focus areas. Project activity can include the following:

- Front End-Engineering Design (FEED) Studies
- Technology specification
- Facility specification
- Facility optimisation
- Equipment specification
- Groundworks/Geotechnical
- Site selection/specification
- Technical/environmental/feasibility studies
- Investment Case Development
- Early Procurement/Cost Estimate Development
- Quantity Surveying
- Planning applications

OWGP will monitor successful Projects and track progress in line with forecast outputs and key performance indicators for the programme. Projects must be unlock capital investment, be additional to business-as-usual activity, and be able to deliver long-term impact in UK manufacturing for offshore wind.

Within your application, you should clearly demonstrate:

- The main motivation for the Project, detailing how the facility will lead to the expected path to growth in offshore wind.
- How the facility will generate growth in a priority area identified in the IGP.
- Evidence of engagement with other potential funders and clients in respect of the path to FID and then to commercial operations and profitability.
- What improvements the Facility will deliver to the business to support growth.
- How the Facility fits with your current business plan, product range or service offerings.
- How it will make you more competitive.
- The Deliverables you expect from the Project and how these will unlock future investment in the facility.
- The impact of the Project on UK jobs, turnover, UK exports and UK-based IP.
- The expertise of the Project team in relation to your approach to the Project, highlighting any gaps.
- The structure and features of your target market(s).
- The main work packages of the Project, milestones and deliverables as part of a Project plan.
- Your approach to Project management, identifying any major tools and mechanisms you will use to succeed.
- The main risks and uncertainties of the Project and how you will mitigate these.

- If your Project could go ahead in any form without OWGP funding and if so, the difference that OWGP funding would make, such as a faster route to market, target customers or reduced risk.

8.1 Projects we will not fund

Please note, the MFSP competition **will not fund** Projects:

- Developing or investing in equipment or technology*
- Developing and implementing new operational processes*
- Exploring new innovations*
- Focused on skills and training programmes
- Focused on infrastructure investments that may support multiple facilities
- That are not led by a registered UK company
- That do not align with this Scope and Guidance document
- That do not have a distinct scope that is unlikely to materialise without OWGP funding
- That would be considered “business as usual” activity
- From companies that cannot clearly demonstrate a business case or market opportunity
- From companies that cannot demonstrate Match Funding
- From companies that cannot demonstrate profitability
- From companies that have already received 3 or more previous OWGP funding awards
- That have already been resubmitted to OWGP following an initial unsuccessful application
- That will not be ready to start by February 2025

***Proposals in these areas may be considered under the Development Grant or Innovation Grant Programmes.**

8.2 Project Type

We will fund Projects that align with the scope areas and will enable growth for the UK offshore wind manufacturing.

9 Application Process

The Manufacturing Facility Support Programme has a two-stage application process.

9.1 Stage 1 Application

The Stage 1 Application will assess the eligibility and alignment of the proposal with the industry priority areas. This will include (but is not limited to) the following checks:

- Applicant is registered in the UK and has a presence in the UK
- Proposal is for an eligible manufacturing facility
- Funding requested is within the stated thresholds (£150,000 - £500,000)
- The matched contribution committed is appropriate

If the applicant does not pass one or more of the eligibility checks it will not proceed to Stage 2 and will be deemed ineligible to secure funding from the MFSP. OWGP's decision is final and cannot be appealed.

Applicants will have until **20th September at 17:00** to submit the Stage 1 Application Form to via **Microsoft Forms**. You can access the Application Form [here](#).

PLEASE NOTE: You will **NOT** be able to save and return to your application within the form. We strongly recommend that you draft responses to the questions below before copying into the form for submission.

The Stage 1 Application consists of **8 Sections with up to 62 questions** that will enable the OWGP to determine the company and Project eligibility:

Section 1: Contact Details & Company Information

1. Applicant Name
2. Applicant Position
3. Applicant Email Address
4. Applicant Contact Telephone Number
5. Company Name
6. UK Company Registration Number
7. Number of Employees
8. What size is your company? *We will base this definition on Full Time Equivalent (FTE) staff headcount*
 - Micro (<10 FTE)
 - Small (<50 FTE)
 - Medium (<250 FTE)
 - Large (>=250 FTE)
9. What is the ownership structure of the company?

10. Company Turnover
11. Company Postcode
12. Company Website
13. Which market sector / industry would you describe as your primary sector / industry? *Please select one option or provide a text response*

- Aerospace
- Agriculture
- Automotive
- Chemical Industries
- Construction
- Defence
- Education
- Financial / Professional Services
- Offshore Wind
- Oil & Gas
- Onshore Wind
- Other Renewables
- Nuclear
- Rail
- Shipping, Port
- Other

14. Which offshore wind priority area is your primary focus? *Please select one option or provide a text response*

- Advanced Turbine Technology
- Industrialised Foundations & Substructures
- Future Electrical Systems & Cables
- Next Generation Installation, Operations & Maintenance
- Smart Environmental Services

15. Which “Make”, “Nurture to Make” or “Protect” category is your primary focus?

16. Have you or other(s) in your organisation applied to OWGP programmes in the past?

- Yes - we made an application and we received support from OWGP
- Yes - we made an application and we were unsuccessful
- No - we have never made an application to OWGP for support

17. To which programmes have you previously applied? *Please list all applications made, even if these were unsuccessful*

18. Is this application a resubmission from a previous OWGP Funding Competition?

- Yes - we made an OWGP funding application for this Project previously and it was unsuccessful
- No - we have never made a funding application to OWGP for this Project

19. Do you have any current funding applications or are you in receipt of funding from other sources for any products and services that are related to the Project? (if yes, please explain)

- Yes
 No

20. Do you have any loan or funding agreements that may restrict your ability to receive OWGP funding or deliver the Project? (if yes, please explain)

- Yes
 No

21. Please briefly describe your Project in no more than 100 words.

22. Please provide details of the location you are considering for the facility and why (*Maximum 300 words*)

23. Please provide details on the activities required to enable the Project to become investment ready (*Maximum 300 words*)

24. Proposed MFSP Project start date

25. Proposed MFSP Project end date

Section 2: Tell us about the background to your business and relevant experience

Note: We are looking for applicants to demonstrate relevant experience or be well-suited to manufacture for the offshore wind sector.

26. What is the background to your business and what component, equipment or systems are you manufacturing to supply the offshore wind sector? (Max 400 words)

Section 3: Please explain the market opportunity/challenge(s) that your Facility addresses

Note: An applicant must show a clear understanding of the offshore wind challenges they are trying to solve with use of the OWGP funding. The applicant must clearly demonstrate the motivation for the Project in line with the market opportunity/challenge(s) identified. The applicant should consider how the market is developing and ensure that the facility is a sustainable solution to underpin future growth

27. What is the offshore wind business need, market opportunity, and/or challenge that your Project addresses? (*Max 500 words*) *Please include any insights from prospective offshore wind clients*

Section 4: How does your facility align with the “Make”, “Nurture to Make” and “Protect” prioritisation areas outlined in the Industrial Growth Plan?

Note: OWGP is targeting manufacturing facilities that align with the priority areas identified in the Offshore Wind Industrial Growth Plan and highlighted in the competition Scope & Guidance document. An applicant must demonstrate clear alignment with at least one of these focus areas such that it will maximise benefit to the UK offshore wind sector.

28. Explain how the facility aligns with the priority “Make”, “Nurture to Make” and “Protect” prioritisation areas outlined in the Industrial Growth Plan? (Max 400 words)

Section 5: Tell us about what your Project will do and how the facility will address the challenge identified

Note: We are looking for the applicant to describe the Project activities, and justify with sound reasoning how the proposed facility will address the challenge(s) identified. The applicant should clearly articulate what the Project will deliver, the key milestones, and how it will be managed effectively to achieve the outcomes.

29. What will the Project do and how will the facility address the challenge identified? *(Max 500 words) Please include how you will effectively manage the delivery of the Project.*

Section 6: Tell us how this Project will unlock capital investment

Note: We are looking for the applicant to detail the outputs from the requested funding, and justify how the Project will lead to further investment to build (or expand) the facility.

30. How much capital investment do you envisage will be required to build or expand the facility following the MFSP?
31. What are the expected timelines and key activities to securing this investment and then to commissioning?
32. How will the outputs of the Project unlock the required capital investment to build (or expand) the facility? *(Max 400 words) Please highlight how the Project addresses the requirements of other funding sources needed to reach FID.*
33. Please provide a summary of potential customers of the proposed facility and to what extent they have engaged with the Applicant.

Section 7: Financial Summary

Please provide a high-level breakdown of your anticipated Project costs, amount of funding requested and company contribution. Please see the Scope for a description of eligible Project costs. **Please ensure these costs are accurate and correct before submitting.**

Please note OWGP will provide up to 50% of the eligible Project costs (up to £500,000)

34. Total Project Costs (£)
35. Company Contribution (at least 50%) (£)
36. Total Funding Requested (£)
37. Project Cost Breakdown: Labour Costs (£)
38. Project Cost Breakdown: Overheads (should not exceed 20% of Labour costs) (£)
39. Project Cost Breakdown: Materials (£)
40. Project Cost Breakdown: Subcontracting (£)
41. Project Cost Breakdown: Travel & Subsistence (£)
42. Project Cost Breakdown: Other (£)
43. Please use this section to provide additional narrative for the above breakdown e.g., explanation of subcontractors, split of capex/opex, any other cost descriptions.
44. Please explain why this proposal offers good value for money *(Max 400 words)*
45. Please explain why OWGP funding is needed? i.e. will the Project not take place without OWGP intervention? *(Max 200 words)*
46. Please indicate if you are offering to repay the funding in future years should your Project successfully secure OWGP support. *(Max 200 words)*

Section 8: What are the expected Facility outputs in terms of business growth?

OWGP's activities are measured against impact made to UK companies in terms of Jobs, Turnover, Exports and IP in the Offshore Wind Sector.

Please provide a baseline figure against each measurable area in relation to your activities today **in the Offshore Wind Sector ONLY**

Then provide forecasts for each measurable area at:

- 1 year after support
- 3 years after support
- 5 years after support
- 10 years after support

If you are new to the offshore wind sector and do not have current baseline figures for jobs, turnover, exports or IP, zero values can be accepted.

The applicant should also include any additional benefits or impacts expected as a result of this Project and OWGP's support

Jobs

47. Baseline – Jobs in the Offshore Wind Sector *Please provide a numerical value as a Full Time Equivalent (FTE)*
48. Forecast - 1 year after support - Jobs in the Offshore Wind Sector *Please provide a numerical value as a Full Time Equivalent (FTE)*
49. Forecast - 3 years after support - Jobs in the Offshore Wind Sector *Please provide a numerical value as a Full Time Equivalent (FTE)*
50. Forecast - at 2030 - Jobs in the Offshore Wind Sector *Please provide a numerical value as a Full Time Equivalent (FTE)*

Company Turnover

51. Baseline - Turnover attributable to the Offshore Wind Sector
Please provide a numerical value in £
52. Forecast - 1 year after support - Turnover attributable to the Offshore Wind Sector *
Please provide a numerical value in £
53. Forecast - 3 years after support - Turnover attributable to the Offshore Wind Sector *
Please provide a numerical value in £
54. Forecast - at 2030 - Turnover attributable to the Offshore Wind Sector *
Please provide a numerical value in £

Exports

55. Baseline - Exports attributable to the Offshore Wind Sector
Please provide a numerical value in £
56. Forecast - 1 year after support - Exports attributable to the Offshore Wind Sector
Please provide a numerical value in £
57. Forecast - 3 years after support - Exports attributable to the Offshore Wind Sector

Please provide a numerical value in £

58. Forecast - at 2030 - Exports attributable to the Offshore Wind Sector
Please provide a numerical value in £

IP

59. Baseline - IP attributable to the Offshore Wind Sector
IP refers to the creation of a new marketable product or service to the Offshore Wind Sector. Your response should be in relation to the number of new products of services you bring to the sector.
60. Forecast - 1 year after support - IP attributable to the Offshore Wind Sector
IP refers to the creation of a new marketable product or service to the Offshore Wind Sector. Your response should be in relation to the number of new products of services you bring to the sector.
61. Forecast - 3 years after support - IP attributable to the Offshore Wind Sector
IP refers to the creation of a new marketable product or service to the Offshore Wind Sector. Your response should be in relation to the number of new products of services you bring to the sector.
62. Forecast - at 2030 - IP attributable to the Offshore Wind Sector
IP refers to the creation of a new marketable product or service to the Offshore Wind Sector. Your response should be in relation to the number of new products of services you bring to the sector.
63. Please use this section to provide additional narrative for the forecast values provided above and highlight additional impact(s) expected from your Project (*Max 300 words*)

- End of Stage 1 Application Form -

The OWGP will review all 1st Stage Applications and notify all applicants by **4th October 2024** of the decision and if they have been invited to submit a Stage 2 Business Plan. At this time, successful Stage 1 Applicants will receive a Stage 2 Application form to complete and submit by the call deadline **15th November 2024**. Please note only successful Stage 1 Applicants can continue with the funding application process.

9.2 Stage 2 Application

The Stage 2 Application will ask selected companies to develop and submit a Project plan (work packages, deliverables and milestones) along with a business plan showing the forecast growth of the Project. This will cover due diligence on the product, market competition, understanding of securing funding, orders, engineering, Project management, construction risk management, management track record, organisational capability, and evidence of support from funders and customers. The Project plan and business plan plus any supporting material must be submitted to info@owgp.org.uk no later than 5pm on **15th November 2024**.

9.2.1 Interviews

Following Stage 2 assessments, OWGP may invite selected applicants to participate an interview. The interview panel will include OWGP Board Directors and Delivery Team Personnel. Interviews are expected to take place on **w/c 25th November 2024**. Selected applicants will be provided further detail on interview format and expectations ahead of time.

10 Evaluation

Stage 1 Applications will be reviewed by the Assessors to ensure the Project is within scope and meets eligibility criteria.

Stage 1 Applications will be scored against the following criteria:

Criteria	Weighting	Guidance
Company background and relevance to the MFSP	10%	An Applicant must have relevant experience or be well suited to manufacture for the offshore wind sector
Clear challenge/market opportunity	10%	An Applicant must show a clear understanding of the market opportunity/challenge it is aiming to address with this manufacturing facility
Alignment with the IGP “Make”, “Nurture to Make” and “Protect” priorities	10%	An applicant must demonstrate clear alignment with at least one of the priority focus areas for UK manufacturing outlined in the industrial growth plan such that it will maximise benefit to the UK offshore wind sector.
Approach to Project Delivery and Facility Suitability	10%	The proposed Project must be clearly defined, address the challenges identified and ensure effective delivery of outputs
Suitability for capital investment	20%	The proposed Project outputs must unlock future capital investment that will enable the build or expansion of a manufacturing facility. An applicant must demonstrate this Projects’ suitability for future investment.
Value for Money & Additionality	20%	An applicant must clearly outline the Project costs and explain why the proposed Project is the most cost-effective method of solving the identified opportunity/challenge. The Applicant must explain why the Project would not materialise or be less effective without OWGP funding.
Impact and Growth Potential	20%	An Applicant must indicate what the impact will be on company growth KPIs: Jobs, turnover, IP, exports, and identify additional benefits/impacts.

11 Dates

The following table provides a list of key dates for this Call:

Event	Date
Call Opens	Friday 30 th August 2024
Online Briefing Webinar	Thursday 5 th September 2024 from 2:00pm – 3:00pm. Click here to register
Stage 1 Application deadline	Friday 20 th September at 5pm
Successful Stage 1 Applicants notified	On or before 4 th October 2024
Stage 2 Application deadline	Friday 15 th November 2024 at 5pm
Potential Interviews	w/c 25 th November 2024
Award Decision	On or before 19 th December 2024
Project Start Date	All Projects must be ready to start on or before 3 rd February 2024, with agreed match funding and a Project plan.

12 Submission Guidance

The Stage 1 Application Form can be found [here](#) or from the [OWGP website](#). Applicants will be able to complete and submit this form until the stated Stage 1 Application deadline. A confirmation email will inform the sender that the submission has been received and you will receive a copy of your submission.

PLEASE NOTE: You will **NOT** be able to save and return to your application responses within the form. We strongly recommend that you draft responses to the questions outlined in Section 8.1 before copying into the form for submission.

The Stage 2 Application material will be emailed to all applicants that are successful in the Stage 1 Application. Applicants will be able to submit their Project plan and business plan, along with any attachments until the stated competition closing date and time. The submission documents should be sent to info@owgp.org.uk. A confirmation email will inform the sender that the submission has been received.

12.1 Application forms

The Stage 1 Application is a Microsoft Form. It is recommended that draft responses are prepared prior to entering into the Microsoft Form since responses cannot be saved and returned to. Applicants should answer all questions and be aware that applications are assessed based only on what is provided by the Applicant. Where applicable, numerical or quantitative answers will be looked on

favourably. Templates for the Stage 2 Project Plan and Business Plans will be provided to applicants that are successful in Stage 1.

[Click here](#) to access the Stage 1 Application Form.

13 Delivery

13.1 Applicant Responsibilities

Successful applicants will be required to:

- Provide an internal champion or Project Manager to own the relationship with the OWGP and manage the agreed Programme of Activity devised by the Applicant.
- Use the OWGP Project Management Plan template provided to manage and report on their Project progress.
- Commit internal resource to deliver the Project, as agreed by the Applicant and the OWGP.
- Take responsibility for the management and delivery of their Project, ensuring that evidence of deliverables is provided to the OWGP in advance of funding payments.
- Manage any sub-contracting agreement with Project partners (if applicable). OWGP will contract directly with the Applicant.
- Report to OWGP for a minimum of five years on all outputs and specifically on follow on investment, and increases in turnover, jobs, exports and IP. This includes major business milestones following engagement with OWGP.
- Provide feedback to the OWGP Programme Team on this funding call.
- Cooperate with OWGP on publicity regarding the Project.

13.2 Funding

Funding will be allocated to successful applicants in accordance with the terms and conditions of the Funding Agreement. Payments will be made to the Applicant subject to successful completion of Deliverables and evidence of expenditure at agreed milestone dates. Funding will be paid on all Eligible Costs **net of VAT**.

14 Confidential Information and Intellectual Property

OWGP will use the information you provide in your Application solely for the purpose of this call. Any Intellectual Property (IP) included in your Application will remain property of the provider. For IP developed during the Project, please refer to the Funding Agreement terms and conditions.



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