



Design, engineering, fabrication and installation for offshore wind components and equipment

Hutchinson are an employee-owned UK business, established in 1979 with a focus on the local petrochemical industry. They now also have a strong capability in the UK wind energy sector – as well as rail, nuclear, telecommunications and other infrastructure. They are currently the only UK-based manufacturer of steel towers for onshore wind farms, and are a leading supplier of construction equipment and internal platforms for offshore wind farms. With a quayside manufacturing facility near Liverpool, Hutchinson have expertise in computer aided design, serial manufacture of steel products, welding, plate rolling and surface treatment.

Impact of the support

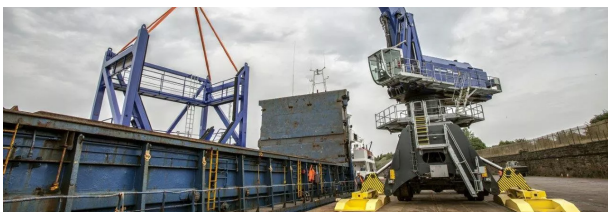
Achieved 5% and 20% cost reduction for two major offshore wind customers.

Grew staff headcount by 25%, and engaged in a number of new employee training and development initiatives.

Development of Sales Pipeline management and Strategy Delivery tools.

A closer look at Hutchinson Engineering

Hutchinson Engineering started working with OWGP on the Sharing in Growth Offshore Wind Programme (SiG) in 2021. The SiG programme helped Hutchinson to analyse and optimise their strategic planning, supply chain and manufacturing processes. OWGP’s advice prompted them to invest in new manufacturing equipment and automation – bringing key manufacturing steps in-house, saving significant time and cost. The SiG programme also helped Hutchinson to improve their productivity through staff engagement, sharpening governance and offering training programmes – giving employees a chance to upskill and contribute more fully to the organisation.



BUSINESS PROFILE

- Liverpool-based design, engineering, fabrication and installation business focussing on steel structures.
- Manufacture components and equipment for onshore and offshore wind farms, and other infrastructure.
- Independent UK manufacturer with ~170 employees, looking to further improve offshore wind services and reduce costs to customers.

SUPPORT RECEIVED



BUSINESS TRANSFORMATION

Solutions for the offshore wind industry



50% growth since 2021 – in large part due to offshore wind.

Manufactured internal platforms for Hornsea 2 offshore wind farm.

Working closely with Offshore Energy Alliance cluster to promote regional supply chain opportunities.



CASE STUDY



How did OWGP's support propel Hutchinson's business into the Offshore Wind sector?

Before

Before engaging with OWGP, the business was performing reasonably well, and had achieved some success in supplying to the Offshore Wind sector, but was looking for opportunity to expand further into the sector. The challenge was to identify suitable opportunities that could be delivered from the UK and to improve the businesses' competitive position.

During

Hutchinson have been part of the Sharing in Growth Offshore Wind Programme since July 2021 and in this time have made significant improvements across multiple areas of their business. OWGP have worked with Hutchinson to set a target of reducing costs to customers by 10% by 2025, and are already on their way to achieving this goal.

After

Hutchinson continue to work with OWGP; their engagement to date has contributed to significant growth in both their capability and reputation in the offshore wind sector. Cost savings have made the Company more competitive, and these savings and efficiency gains have been passed onto key customers in the offshore wind sector. Within the Company, employee engagement in business improvement activity has increased significantly, enabled by targeted training and SiG-Coach involvement. In 2023, Hutchinson joined the Offshore Energy Alliance cluster to promote offshore wind supply chain opportunities across North Wales and Northwest England, taking on a leading role in championing the sector locally.



Our improvement activities under the Offshore Wind Growth Partnership Business Transformation Programme have enabled us to provide our customer with a cost reduction of 5% over the previous project phase delivered six months earlier, in an environment of rising costs. An excellent example of what can be achieved by the UK supply chain, and we're not done yet - with further cost reduction initiatives ongoing towards our target of 10% by 2025. ”



STEVE ADAMS

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www.hutchinsonengineering.co.uk